

# MANSION GLOBAL

LISTING OF THE DAY

## A Cliffside Villa Takes in Mexico's Bay of Banderas

The home is part of a new development by Auberge Resorts Collection along the Riviera Nayarit

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*Clifftop Mexican Villa Takes in Ocean Views*

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### Listing of the Day

**Location:** Punta Mita, Mexico

**Price:** US\$6.5 million

Designed to offer uninterrupted cliffside views of the entire Bay of Banderas, this [villa Punta Mita](#), on Mexico's Pacific Coast, was built for indoor-outdoor living, including a private pool, a game room and Wolf and Sub-Zero appliances.

One of Mexico's hottest addresses, Punta Mita has a new contender in the ever-competitive race to see which developer or brand can pull out all the stops. Nestled on a private beach, Auberge Resorts Collection, Susurros del Corazón, will eventually be home to 49 luxury resort residences. Among them is this home, known as Quetzal 4, overlooking the Bay of Banderas from a cliffside.



Upon completion, Susurros del Corazon will be home to a total of 49 luxury resort residences.

*Susurros del Corazón*

“Quetzal 4 takes advantage of Punta de Mita’s warm climate, seamlessly integrating the indoor and outdoor spaces with a private outdoor terrace providing a private Jacuzzi surrounded by lush landscaping,” said Mark Cooley, partner at developer SV Capital. Beyond the house, water lovers will also find easy access to myriad pools, hot tubs and terraces at the wider resort.

The design approach for the villa was inspired by the surrounding Nayarit coast, said its Dallas-based designer, Paul Duesing.

“We aimed to blend contemporary sophistication with the tropical allure of the region,” Duesing said. That meant incorporating lush greens of the surrounding jungle and the blue of the bay.

To honor the rich history and culture of the area, the design team collaborated with local artisans to incorporate elements such as neutral textiles, rough-hewn stones (including locally sourced black canteras), sun-bleached driftwood and a selection of woods.

“The result is a design that exudes earthy and raw simplicity, celebrating the essence of this picturesque beachfront community,” Duesing said.

In addition to the residences, the resort property—which opened in November—includes 59 hotel suites, four distinct dining spots, a 3,000-square-foot fitness center and yoga studio, a kids’ club, Auberge Spa and flexible event space, including an outdoor patio and an event lawn. The landscape is centered around three scallop-shaped pools that cascade down to the beach, where clear blue waters invite surfing, snorkeling and fishing against the backdrop of the volcanic Marietas Islands, a protected wildlife refuge.

## **Stats**

The 3,600-square-foot villa has four bedrooms and 4.5 bathrooms, with an additional 2,390-square-feet of terrace space.

## **Amenities**

All the amenities of a five-star resort are offered, including concierge services and a beach club.

“The community is home to a stunning, tiered pool and a private beach, accessible by land only to residents and guests of the hotel,” Cooley said. “This unique property offers homeowners luxurious service and amenities the Auberge brand is known for including world-class dining, a full-service spa and endless opportunity for adventure.”

Residents can enjoy watersports on the calm Bay of Banderas such as swimming, snorkeling, and stand-up paddleboarding, while nearby jungle rainforests beckon visitors with birdwatching and meditative hiking.



The villa offers easy access to the surrounding Bay of Banderas.  
*Susurros del Corazón*

### **Neighborhood Notes**

Bolstered by a stream of new hotel and residential offerings, the Riviera Nayarit is gaining in popularity among second home buyers in Mexico.

The area is easily accessible with 20-plus direct flights to Puerto Vallarta, but remains more under-the-radar with fewer crowds and commotion than Cancun and Cabo. Over the past two years, Riviera Nayarit has welcomed multiple luxury properties including hotel properties Conrad Punta de Mita and Occidental Nuevo Vallarta, as well as the resort and residential community One&Only Mandarin.

**Agent:** Mason Farrell, Susurros del Corazón development sales team